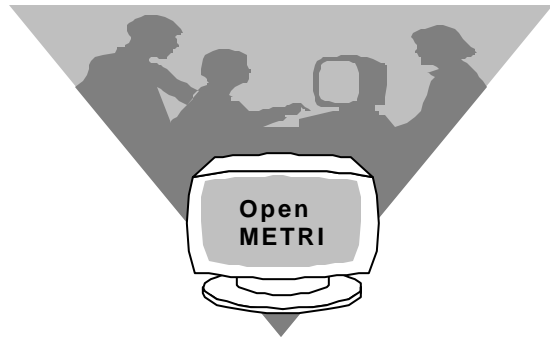


# METRIC NEWSLETTER

For Metrology Professionals



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## Come See Us at NCSL!

Please come by our booth (# 801) at the National Conference of Standards Laboratories (NCSL) in Atlanta, July 27-31.

Mr. Don Wyatt, founder and President of Diversified Data Systems will be available to explain our industry-leading solutions for calibration, equipment, property, and asset management.

We will be featuring OpenMETRIC, "*The Next Generation Calibration Management System*" (see related articles on pages 2-3). In addition to an informative "slide show" about OpenMETRIC, Mr. Wyatt will also be demonstrating a "live" version of OpenMETRIC running on Windows NT.

While you check out OpenMETRIC, be sure to enter our "Been There, Seen That" contest. You can win exciting prizes just by correctly identifying famous American landmarks pictured in OpenMETRIC (see "Been There, Seen That").

In addition to OpenMETRIC, Mr. Wyatt will answer your questions about our PROTRAK Property Management System, EMBARC Equipment Management, Billing, Acquisition, and Redeployment Control System, and our TRAFIC Transfer and Relocation of Assets System.

If you will be attending the NCSL Conference, plan to visit our booth. If you were at the NCSL Conference in previous years, you saw the enthusiastic crowds that surrounded our booth during each exhibit session. You can avoid the crowds by calling today to schedule a private demonstration with Mr. Wyatt during "off hours."

Looking forward to seeing you in Atlanta!

## WHAT A DEAL!

Just in time for NCSL, DDS is announcing a once-in-a-lifetime opportunity for you to own OpenMETRIC, "*The Next Generation Calibration Management System*."



For a limited time, DDS is offering a limited number of Special Class B OpenMETRIC licenses for the unbelievable one-time fee of **only \$9,500!** This represents a remarkable discount of nearly **60%** from the published license fee of \$22,450.

This Special Class B OpenMETRIC license will permit up to 16 simultaneous users on a Windows-based server, such as Windows NT, using a DOS- or Windows-based network, such as Windows, Novelle, etc.

To qualify for this extraordinary opportunity, you need to execute an Intention to Purchase agreement before July 31. You will then have until September 15 to obtain a Purchase Order and to execute a standard License Agreement.



If you've been thinking about replacing or upgrading your calibration management system, you should call, fax, email, or write us **TODAY** for details and for a copy of the Intention to Purchase agreement.

**DON'T MISS THIS OPPORTUNITY!**

## Portability...

...by Don Wyatt

Have you ever had to replace critical software in order to change computer hardware or operating systems? Have you experienced the frustrations of trying to determine which software products are compatible with Windows 3.x versus Windows NT?



When software is not portable, these problems are inevitable. It's not a matter of **IF** they'll happen...merely **WHEN**.

A more portable software product will remain usable longer, yielding a better return on its initial investment.

Many factors contribute to software longevity and usability. Like any business tool or asset, software must be carefully designed and planned, must closely fit your organization's needs and requirements, and must be routinely maintained and updated as your organization changes and evolves.

Our software products have achieved remarkable longevity, typically serving our clients' needs for 10-12 years or longer. With the dramatic increase in portability we have introduced with OpenMETRIC, we believe many of our clients will be able to use our newer products for 15-20 years or more!

Recently our family was shopping for a small tractor. As a "city boy," it was difficult for me to adjust to the idea that a 30-year old diesel tractor was barely broken in, and was priced higher than many late-model luxury cars! In fact, the price for most older tractors actually goes **up** every year, matching the price increases for new tractors.

When you evaluate the "cost" of a software product, be sure to consider its life expectancy. You can achieve dramatic savings by investing in products that may require somewhat larger initial investments but which will outlast two or three of the shorter-lived competitive products.

We believe that OpenMETRIC sets a new standard for software longevity through virtually unlimited portability. OpenMETRIC is an industrial-strength tool which will improve your profitability today and will migrate with you to newer, better, cheaper, faster computers in the future.

## "Been There, Seen That" Contest

Come by our booth at NCSL and identify the American landmarks depicted in OpenMETRIC. On Wednesday afternoon, July 30, during the final exhibit session, we will draw three winners from the correct entries. You need not be present to win (but you'll miss a lot of fun!).

The First Prize is a Sports Watch and Personal Organizer with **Data Link®**. You can **wirelessly** download names, phone numbers, appointments, anniversaries, and alarms to this watch from your PC, using included software. It downloads using video "bar codes" displayed on your PC's monitor.

The Second Prize is a Coleman Camper's Tool with carrying case. This handy tool includes 15 different tools, including pliers, screw drivers, bottle/can openers, etc.

The Third Prize is an officially licensed mouse pad commemorating the University of Arizona's 1997 NCAA Basketball Championship.

Nothing to lose, something to gain, lots of fun.



Check it out!

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## OpenMETRIC – Bridge to the Future!



OpenMETRIC operates on over **700** different platforms today, and will operate on **ALL** popular platforms in the future.

OpenMETRIC operates on stand-alone PC's, Macs,

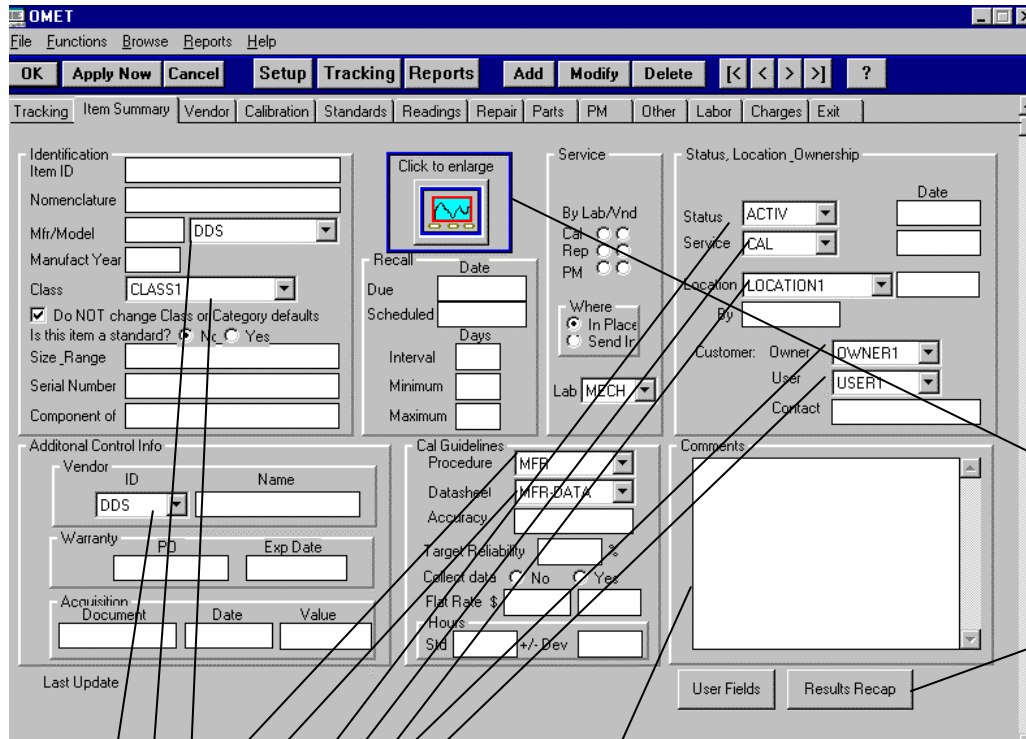
LANS and PC Networks, UNIX Client/Server Systems, and all POSIX-compliant operating systems, including OpenVMS.

OpenMETRIC supports the popular Relational Database Management Systems (RDBMS's), including Oracle, Informix, Sybase, and SQL Server. OpenMETRIC supports ODBC-compliant databases, including Access, Paradox, etc.

OpenMETRIC data can be retrieved and inserted into Word documents, Excel workbooks, and PowerPoint slides for management reports and presentations.

In short, OpenMETRIC supports you...today and tomorrow.

# OpenMETRIC – The Friendliest System in Town



Convenient pull-down lists for data integrity.

Flexible, scrollable comments.

Convenient Tool Bar with immediate access to the three major Sub-systems – Setup, Tracking, and Reports.

Convenient and powerful "tabs" to jump immediately to screens you need to use.

Convenient "thumbnail" image – push for larger image.

Convenient push buttons for supporting information and functions.

OpenMETRIC sets a new standard for the friendly and productive utilization of the latest Graphics User Interface (GUI) capabilities.

Users no longer need to traverse multiple levels of menus or remember cryptic function codes. Every feature and function of OpenMETRIC is immediately accessible by simply pointing and clicking its "tab control."

OpenMETRIC is divided into three major subsystems; namely, Setup, Tracking, and Reports.

## Setup Subsystems

Definitional information is entered and maintained by the following Setup Subsystems:

- Class Subsystem
- Manufacturer Subsystem
- Category Subsystem
- Location Subsystem
- Customer Subsystem
- Employee Subsystem
- Item Subsystem
- Procedure Subsystem
- Datasheet Subsystem
- System Setup Subsystem
- Gate Setup Subsystem
- Reference Subsystem

## Processing Subsystems

The day-to-day functions of OpenMETRIC are handled by the following Processing Subsystems:

- Job Tracking Subsystem
- Item Summary Subsystem
- Vendor Tracking Subsystem
- Calibration Subsystem
- Standards Subsystem
- Readings Subsystem
- Repair Subsystem
- Parts Subsystem
- Preventive Maintenance Subsystem
- Other Services Subsystem
- Labor Tracking Subsystem
- Charges Subsystem

## Thick Client Technology

OpenMETRIC uses "thick client technology" with centralized database management on the server. This maximizes the processing capabilities of today's desktop workstations, while minimizing traffic on already busy networks.

To take full advantage of OpenMETRIC's capabilities, client system requirements are as follows:

- Windows 95 or Windows NT 4.0 or higher
- 16MB RAM, 25MB available disk space
- SVGA monitor (800x600 minimum).

## **DIVERSIFIED DATA SYSTEMS -- "TWENTY-SEVEN YEARS OF TRAILBLAZING"**

We at Diversified Data Systems, Inc. (DDS) are proud of our dramatic achievements and enduring contributions to the development and evolution of the computer industry.

For over twenty-seven years, DDS has developed major software products and pioneered new technologies to harness the power and potential of computers for business, industry, manufacturing, health care, education, government, distribution, finance, and public safety.

In the early 70's, DDS gained worldwide recognition by producing the very first COBOL compiler for a 16-bit minicomputer. This permitted those new, powerful, and economical systems to perform tasks that previously required complex and expensive mainframe computers. DDS's COBOL compiler was the first language compiler to be certified by the Federal Compiler Testing Service, originally under the Department of the Navy, and now under the National Institute of Standards and Technology.

During the 70's and early 80's, DDS made major contributions to the development and refinement of Computer-Aided Software Engineering (CASE) concepts and methodologies.

Today, DDS is the preeminent Software Manufacturing Boutique. DDS has developed a proprietary Computer-Aided Software Production (CASP) system named WonderWare. WonderWare uses the power of computer technology to create an "assembly line" to manufacture software. With WonderWare, DDS produces DEFECT-FREE customized software solutions, virtually OVERNIGHT. Yet, WonderWare systems are so ECONOMICAL that our clients tell us that their investments with us are less than the license fees for comparable "packaged" or "canned" products.

Most of DDS's clients are large corporations or organizations who have traditionally developed most of their own software systems. However, today's backlogged MIS departments may take two or three years to develop a new application. DDS is producing such systems in 30-60 days.

Our systems are more economical than internally-developed systems. Our systems generate benefits, economies, and paybacks for our clients immediately. Most importantly, our clients get software that EXACTLY FITS their specific and unique requirements. Moreover, many DDS clients, recognizing the value we offer, return to DDS for additional systems and extensions to existing systems. In this way, DDS makes solutions that KEEP FITTING a client as conditions and requirements change.

**Diversified Data Systems, Inc.**

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